

Local Market Update for October 2018

A Research Tool Provided by the Colorado Association of REALTORS®

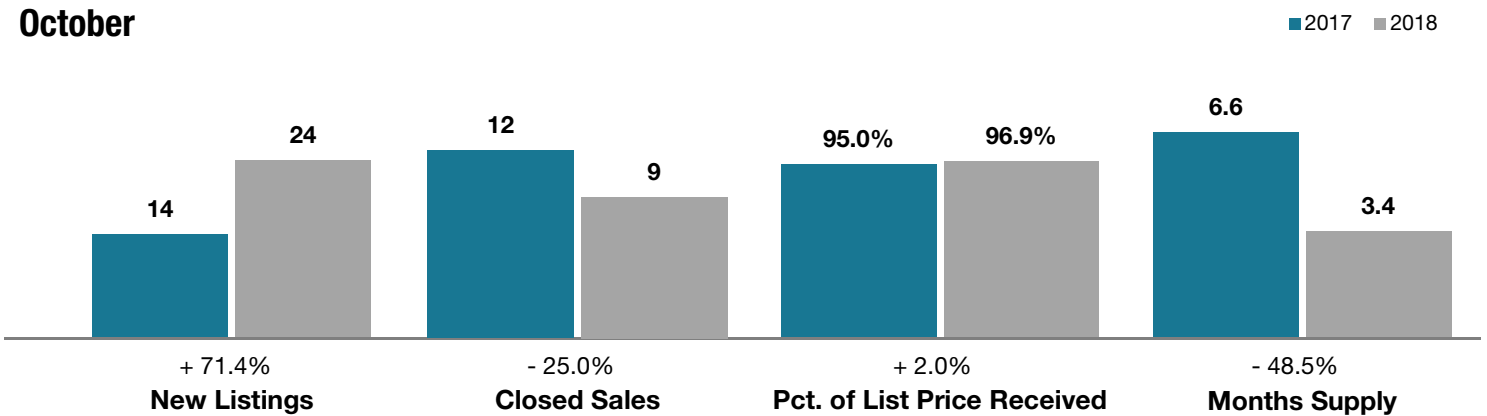


Buena Vista

Key Metrics	October			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 10-2017	Thru 10-2018	Percent Change from Previous Year
New Listings	14	24	+ 71.4%	219	221	+ 0.9%
Closed Sales	12	9	- 25.0%	131	166	+ 26.7%
Median Sales Price*	\$364,250	\$433,000	+ 18.9%	\$324,000	\$349,750	+ 7.9%
Average Sales Price*	\$434,533	\$425,843	- 2.0%	\$345,818	\$413,605	+ 19.6%
Percent of List Price Received*	95.0%	96.9%	+ 2.0%	97.1%	97.6%	+ 0.5%
Days on Market Until Sale	119	39	- 67.2%	76	63	- 17.1%
Inventory of Homes for Sale	89	60	- 32.6%	--	--	--
Months Supply of Inventory	6.6	3.4	- 48.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

