

# Local Market Update for July 2018

A Research Tool Provided by the Colorado Association of REALTORS®

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## Chaffee County

Contact the REALTORS® of Central Colorado for more detailed local statistics or to find a REALTOR® in the area.

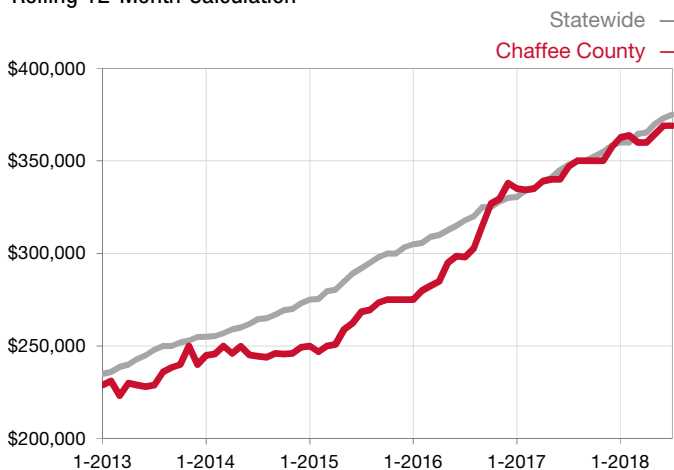
Single Family	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 07-2017	Thru 07-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	52	45	- 13.5%	305	321	+ 5.2%
Sold Listings	27	36	+ 33.3%	185	235	+ 27.0%
Median Sales Price*	\$385,000	<b>\$371,000</b>	- 3.6%	\$345,000	<b>\$369,000</b>	+ 7.0%
Average Sales Price*	\$372,884	<b>\$425,161</b>	+ 14.0%	\$359,132	<b>\$426,216</b>	+ 18.7%
Percent of List Price Received*	96.1%	<b>95.9%</b>	- 0.2%	96.5%	<b>97.0%</b>	+ 0.5%
Days on Market Until Sale	85	66	- 22.4%	88	78	- 11.4%
Inventory of Homes for Sale	200	151	- 24.5%	--	--	--
Months Supply of Inventory	6.1	4.4	- 27.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 07-2017	Thru 07-2018	Percent Change from Previous Year
<b>Key Metrics</b>						
New Listings	11	13	+ 18.2%	67	78	+ 16.4%
Sold Listings	8	17	+ 112.5%	39	52	+ 33.3%
Median Sales Price*	\$299,000	<b>\$290,000</b>	- 3.0%	\$278,000	<b>\$294,100</b>	+ 5.8%
Average Sales Price*	\$353,625	<b>\$315,160</b>	- 10.9%	\$306,461	<b>\$322,145</b>	+ 5.1%
Percent of List Price Received*	98.0%	<b>99.6%</b>	+ 1.6%	97.8%	<b>98.8%</b>	+ 1.0%
Days on Market Until Sale	133	23	- 82.7%	108	55	- 49.1%
Inventory of Homes for Sale	29	18	- 37.9%	--	--	--
Months Supply of Inventory	5.8	2.4	- 58.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

