

Local Market Update for July 2018

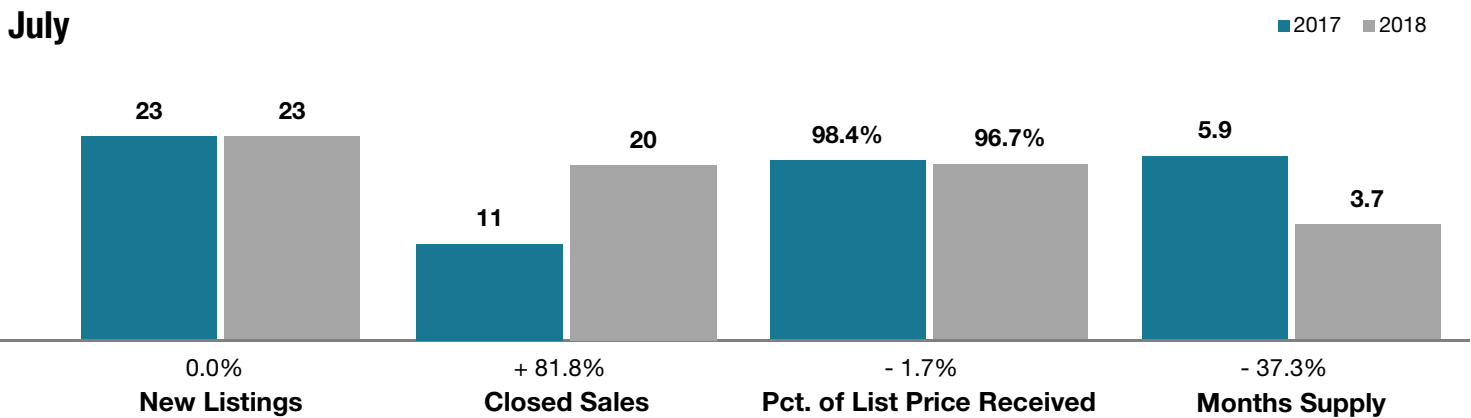
A Research Tool Provided by the Colorado Association of REALTORS®



Buena Vista

Key Metrics	July			Year to Date		
	2017	2018	Percent Change from Previous Year	Thru 7-2017	Thru 7-2018	Percent Change from Previous Year
New Listings	23	23	0.0%	156	171	+ 9.6%
Closed Sales	11	20	+ 81.8%	80	121	+ 51.3%
Median Sales Price*	\$320,000	\$341,250	+ 6.6%	\$309,950	\$335,000	+ 8.1%
Average Sales Price*	\$341,016	\$416,915	+ 22.3%	\$318,814	\$405,639	+ 27.2%
Percent of List Price Received*	98.4%	96.7%	- 1.7%	97.2%	97.7%	+ 0.5%
Days on Market Until Sale	66	43	- 34.8%	68	64	- 5.9%
Inventory of Homes for Sale	88	67	- 23.9%	--	--	--
Months Supply of Inventory	5.9	3.7	- 37.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

